

“Your Other Computer is a Cloud”




BEBO WHITE
SOMEWHERE IN THE ATLANTIC...
MACMANIA₁₀
MAY 2010



“Wilber is probably taking this Cloud computing too seriously.

The Top 10 Strategic Technologies for 2010 – Gartner Report



- 1 Cloud Computing 
- 2 Advanced Analytics
- 3 Client Computing (Virtualization) ✓
- 4 IT for Green
- 5 Reshaping the Data Center ✓
- 6 Social Computing
- 7 Security – Activity Monitoring
- 8 Flash Memory
- 9 Virtualization for Availability ✓
- 10 Mobile Applications



"cloud computing"

Search Tren

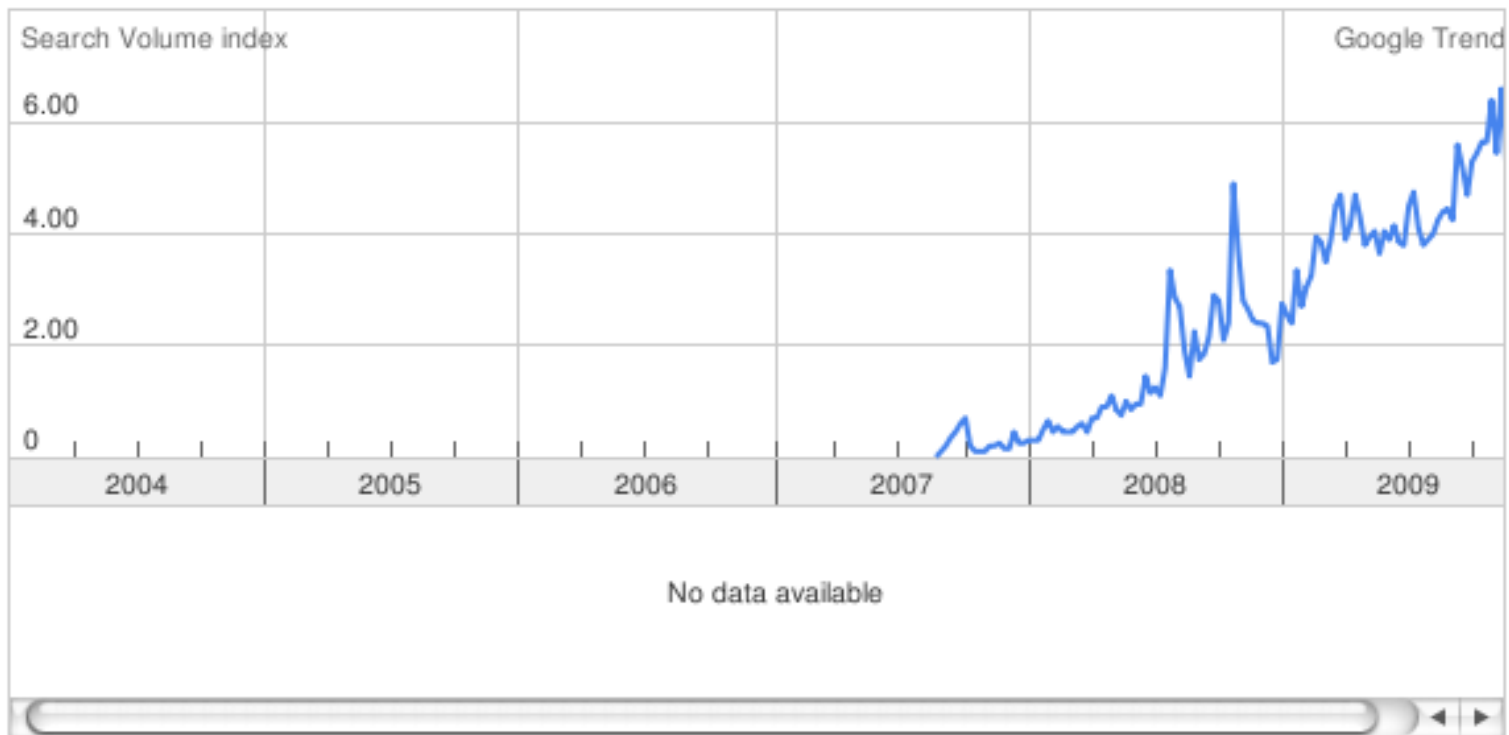
Tip: Use commas to compare multiple search terms.

Searches [Websites](#)

All regions

Scale is based on the average worldwide traffic of "cloud computing" in all years. [Learn more](#)

"cloud computing"  1.00



Cloud Computing



- A style of computing in which dynamically scalable and often virtualized resources are provided as a service over the Internet
- Users need not have knowledge of, expertise in, or control over the technology infrastructure in the “cloud” that supports them

(Wikipedia)

Are You Using Cloud Computing?



- “Your Other Computer is a Cloud!”
- *69% of all Internet users have either stored data online or used a Web-based software application*

Pew Research Center, September 2008

Are You Using Cloud Computing?



- **“Your Other Computer is a Cloud!”**
 - Gmail
 - Flickr
 - Picasa
 - Facebook
 - Etc., etc.

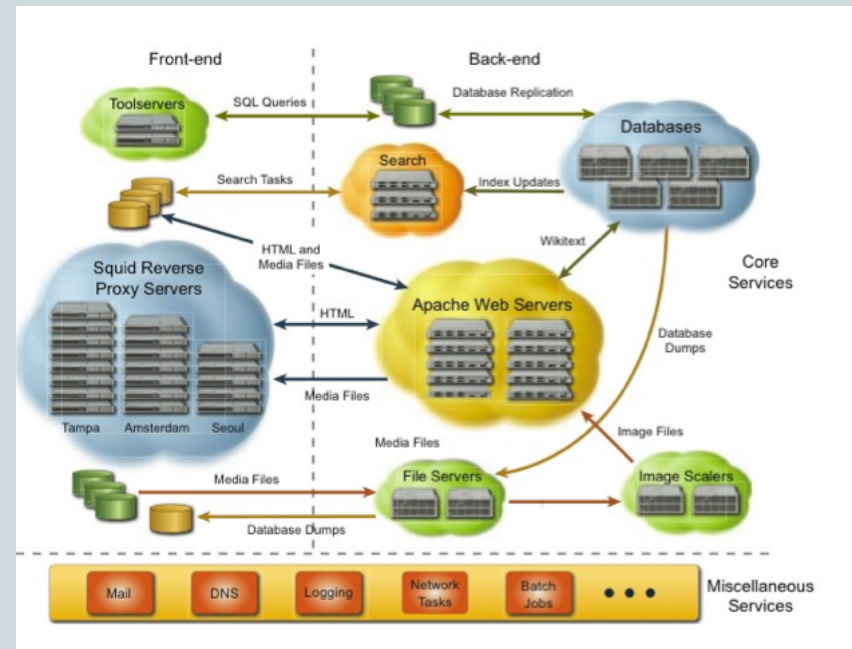
Where Did These Clouds Come From?



- **Growth of Internet usage**
 - Broadband networking
 - Mobile, location-aware services
 - Self-service
- **Massive data – horizontal scale**
 - User-generated content, digital media
 - Even more data ahead – environmental monitoring
- **Moore's Law driving down cost of computing and storage**
 - Low cost servers and disk drives
 - Consumer devices: smartphones, netbooks, gaming consoles
 - Enables new capabilities: speech, NLP, semantics, etc.

Internet Scale Demands Have Driven New Application Design Patterns – High Performance Computing is Cheap!

- Very large, horizontal scale systems built from commodity components
- Component failure must be handled gracefully
- Non-traditional, highly replicated data storage and caching solutions
- Applications built from cooperating set of services



Age of “Warehouse Scale” Machines



- Thousands and thousands of commodity parts built into a system to essentially serve a single application
- Power and cooling are the major drivers of cost

Age of “Containerized” Datacenters



Inside Project Blackbox, racks of up to 38 servers apiece generate tremendous heat. A panel of fans in front of each rack forces warm exhaust air through a heat exchanger, which cools the air for the next rack (detail), and so on in a continuous loop.

DESIGN SPECS

Dimensions: 8 x 8 x 20 feet
Weight: 20,000 pounds
Cooling water supply: 60 gallons per minute
Computing capacity: 7 terabytes
Data storage: 2 petabytes

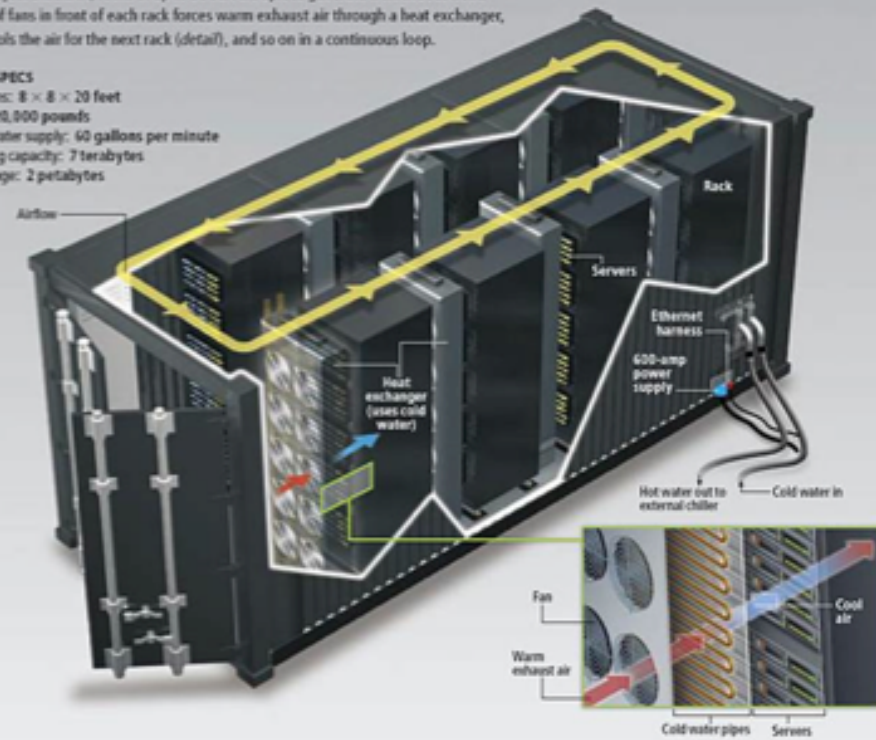
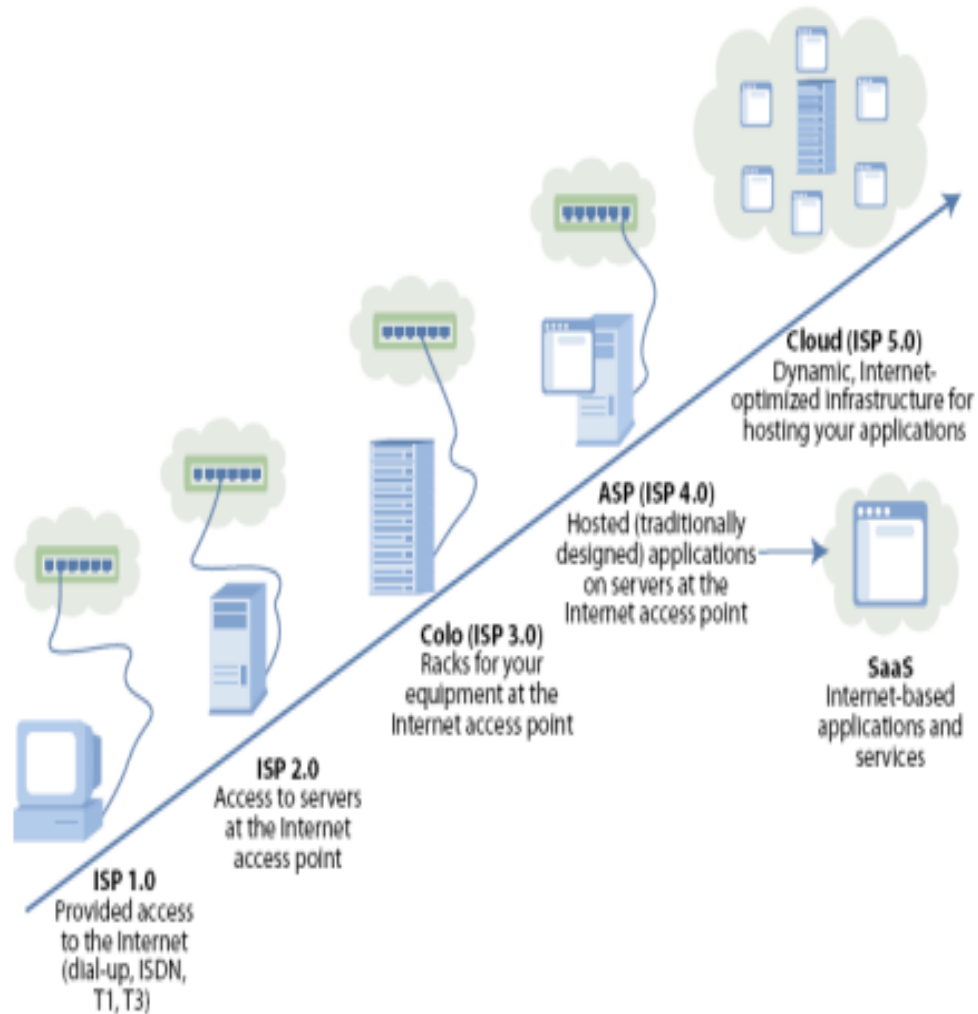
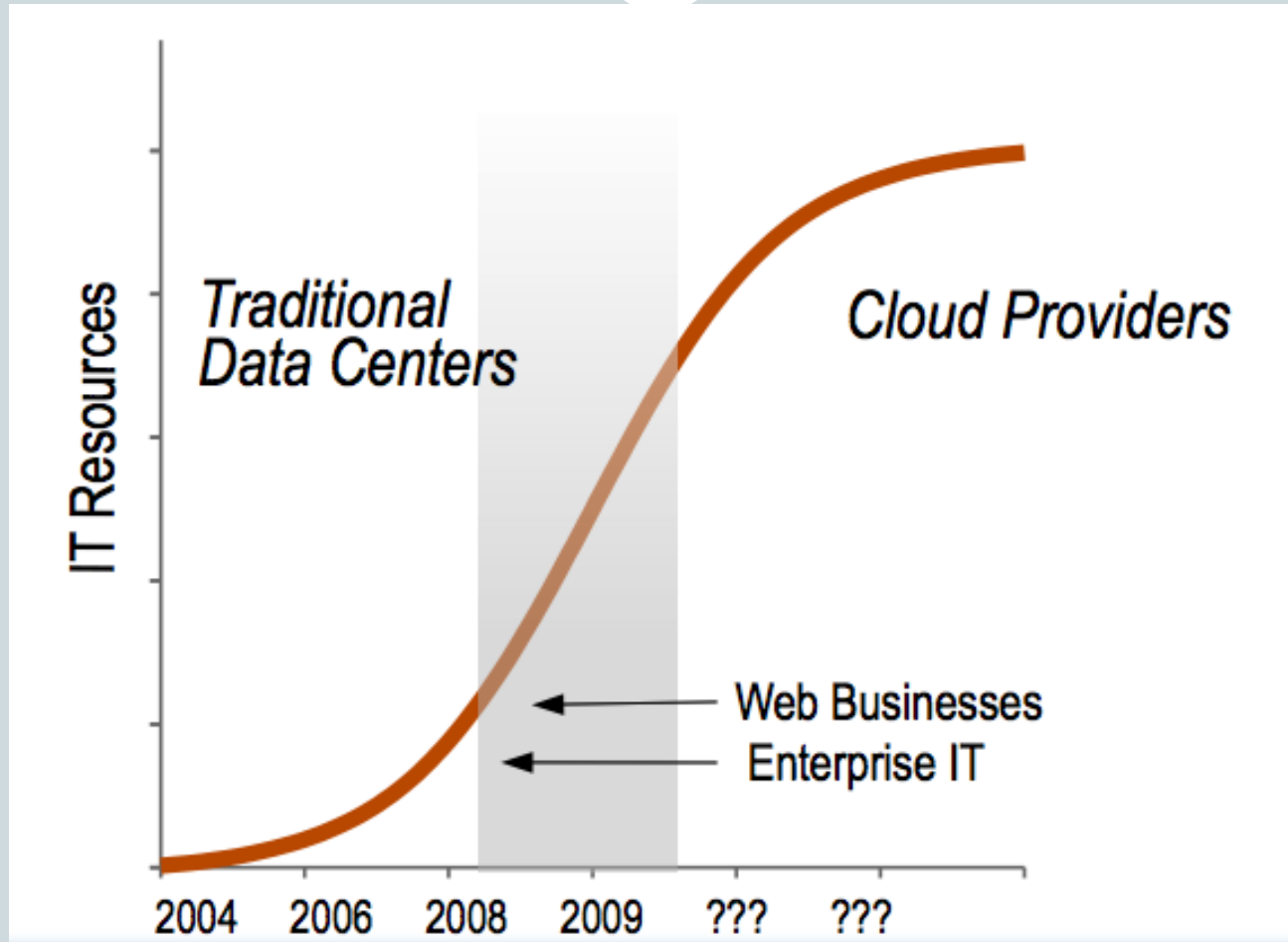


Figure 3 Cloud Computing: The Latest Evolution Of Hosting



Adoption Curve of Cloud Computing?



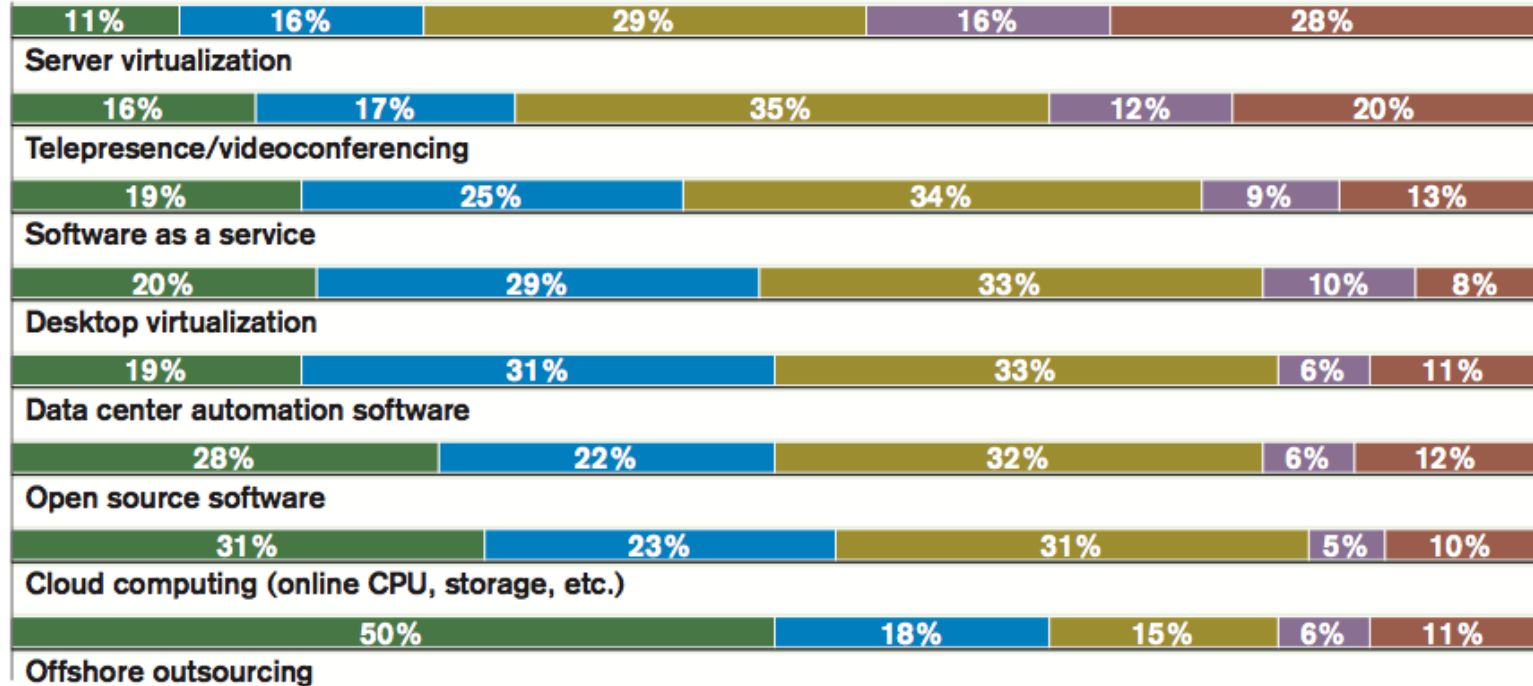
Source: Sun Microsystems

Current Strategies for IT Efficiency



In light of the current economy, what is the likelihood your company will use the following IT initiatives to improve overall IT efficiency?

■ Wouldn't have done it anyway
 ■ Less likely to do it
 ■ More likely to do it
 ■ Will absolutely do it
 ■ Will continue to do it



Data: *InformationWeek Analytics Outlook 2010 Survey of 360 business technology professionals*

So Back to Clouds



- **What is cloud computing?**
 - When computing services are provided over the Internet rather than locally on a user's own machine
 - Computation is run on an supporting infrastructure which is independent of the applications themselves
 - The infrastructure can take on many forms, but to the end user, the implementation is irrelevant, hence the “cloud” abstraction
- **What *isn't* cloud computing?**
 - Cloud computing does not *necessarily* include grid computing, resources as a utility, or self managing computing
 - Each of these can however be used in some cloud computing systems, but cloud computing can also be done with free and decentralized architectures

What is New in Cloud Computing



- The illusion of infinite computing resources
- The elimination of an up-front commitment by users
- The ability to use and pay on demand

- Cloud Computing vs. P2P?
 - Both take advantage of remote resources
 - P2P: does not use clouds (datacenters), peers do not get paid, lower reliability

- Cloud Computing vs. Grid Computing?
 - Both use clouds
 - Grid Computing requires commitment, share based on common interests; not public cloud

Is Cloud Computing Real? (1/2)



- *I don't understand what we would do differently in the light of Cloud Computing other than change the wordings of some of our ads*

Larry Ellison, Oracle's CEO

- *I have not heard two people say the same thing about it [cloud]. There are multiple definitions out there of "the cloud"*

Andy Isherwood, HP's Vice President of European Software Sales

- *It's stupidity. It's worse than stupidity: it's a marketing hype campaign.*

Richard Stallman, Free Software Foundation founder

Is Cloud Computing Real? (2/2)



- *On-demand environments like clouds are poised to become the default deployment environment for distributed and scale-out compute infrastructures*

Erik Troan, CTO rPath

- *69% of all Internet users have either stored data online or used a Web-based software application*

Pew Research Center, September 2008

If Not, Tell It to These Guys!



Cloud Service Providers Can “Level the Playing Field”



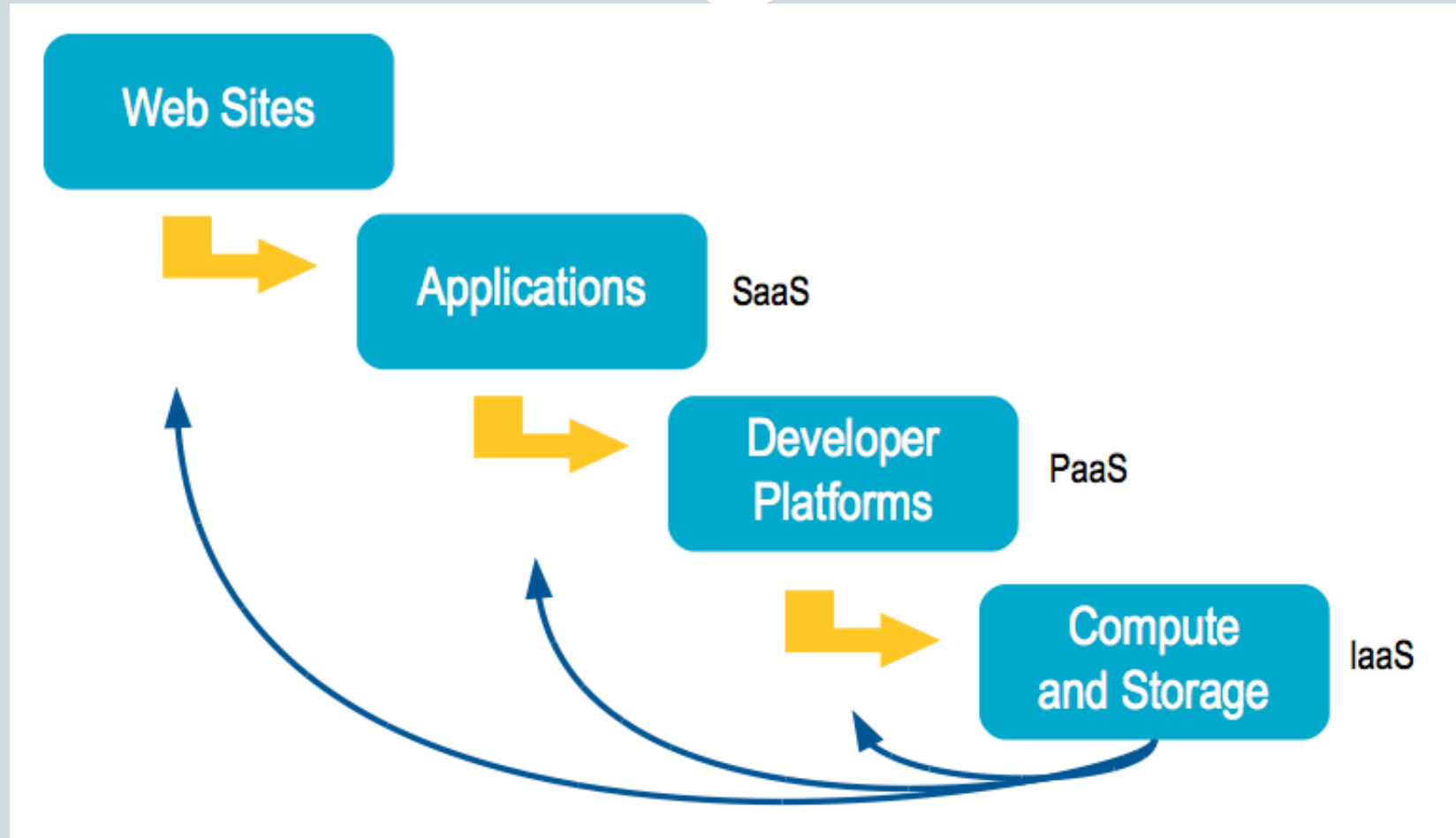
- Anyone can gain efficiencies of large scale
- Pay-as-you go, pay only for what you need
- Automation and programmatic API control
- Scale up, scale down
- Better agility, faster response, more innovation
- “Let me be very clear here: I don’t want to operate datacenters anymore...We’d rather spend our time giving our customers great service and writing great software rather than managing physical hardware”
--- Don MacAskill, CEO, Smugmug

What Makes a Cloud?



- Virtual Machines
 - VM Manager
 - Scalability
 - File system Infrastructure
 - Remote access (portal)
 - Cost?
 - Security?
- Key Parts of Cloud Definition*
-
- A diagram with the text 'Key Parts of Cloud Definition' in blue italics. Two arrows originate from the left side of this text and point towards the words 'Virtual Machines' and 'VM Manager' in the list above.

Natural Evolution of the Web



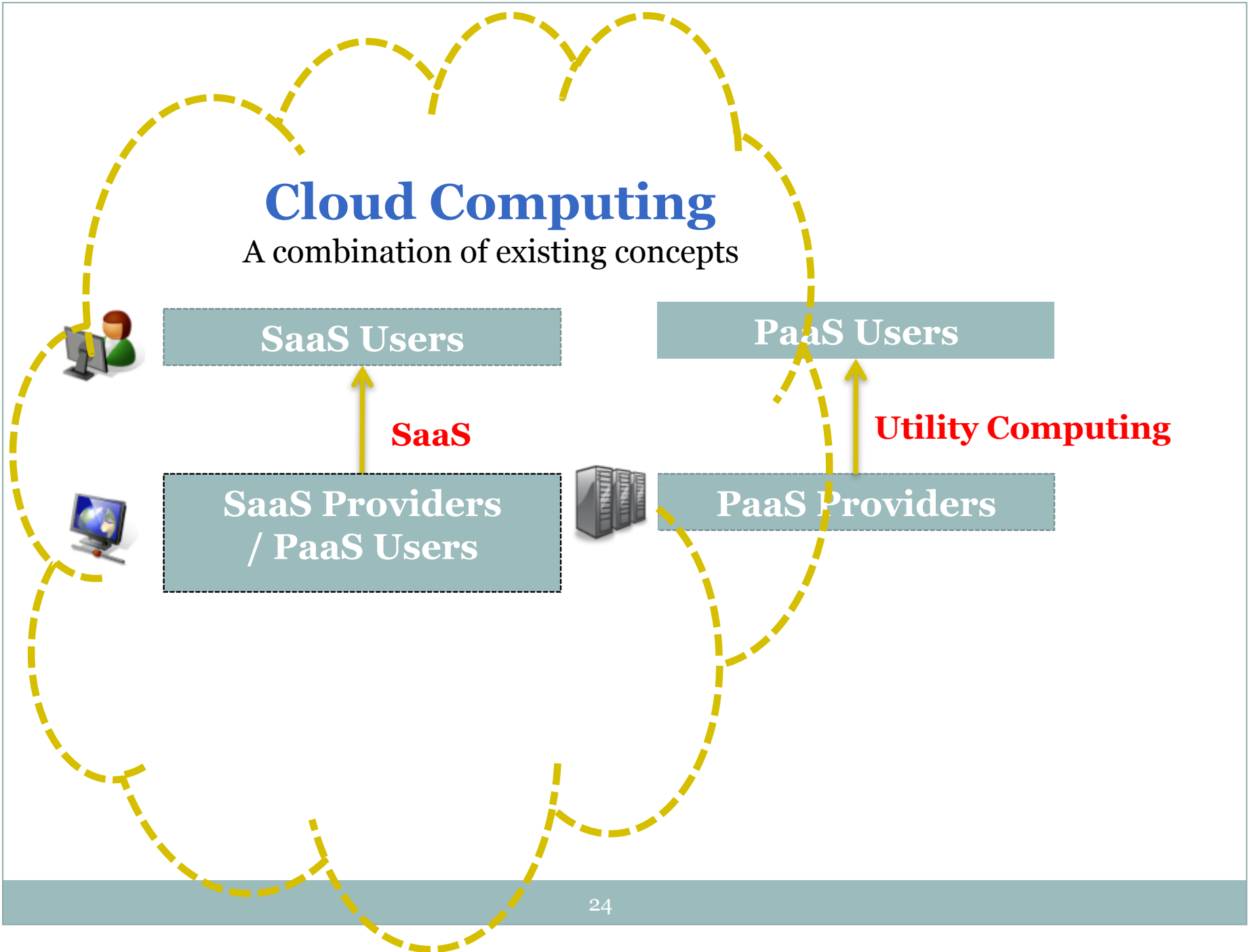
Types of Cloud Computing Services



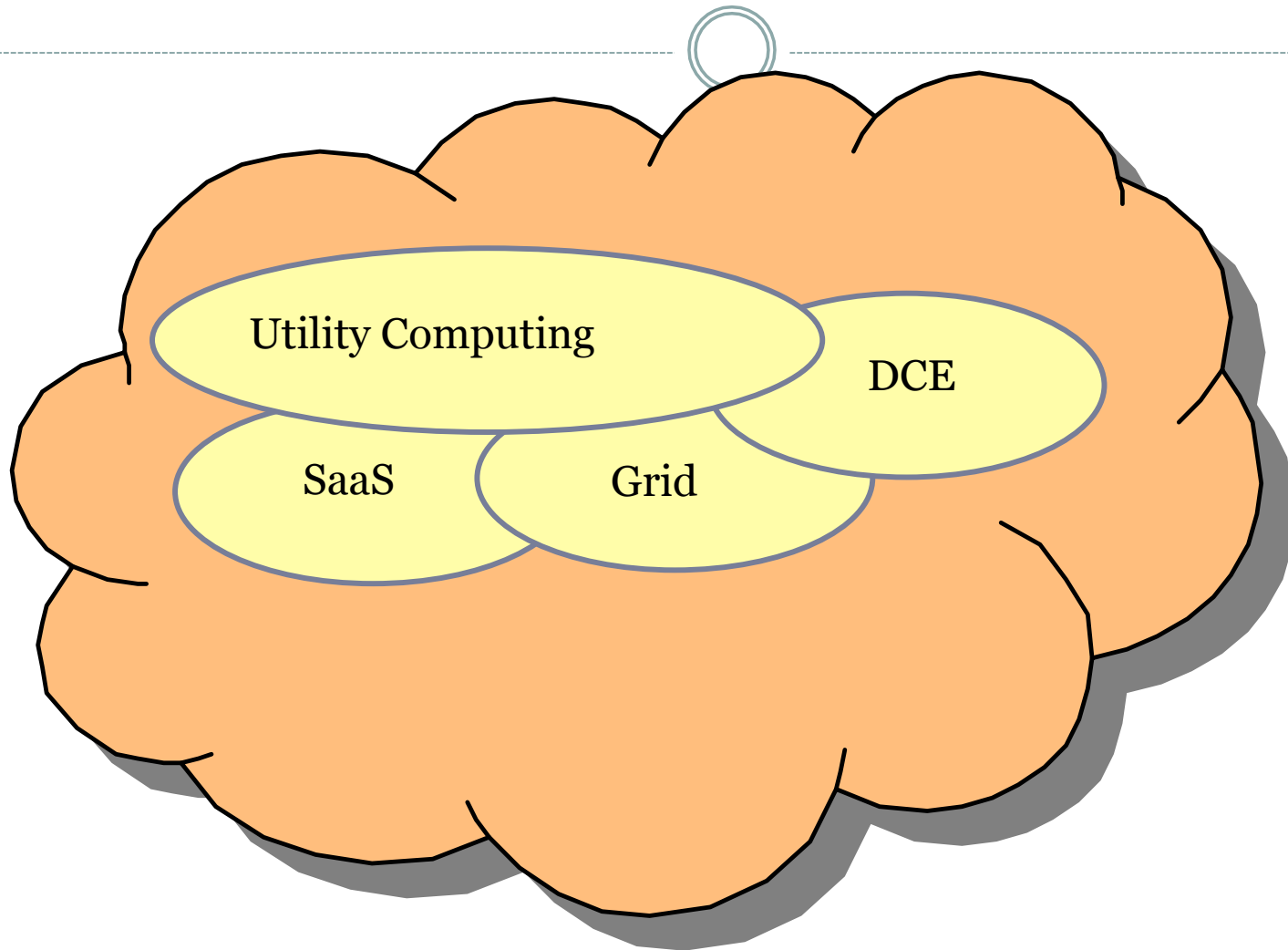
- **Software as a service (SaaS)**
 - Software is provided to end users in an “On-demand” fashion.
 - Reduces upfront costs, i.e. buying multiple licenses
 - “Utility-based” computing
- **Platform as a service (PaaS)**
 - When the software needed to develop cloud applications are *themselves* provided in a “software as a service” fashion
- **Infrastructure as a service (IaaS)**
 - An “infrastructure” referring to much of the background *hardware* (contrast to software) needs of an organization

Cloud Computing

A combination of existing concepts



Clouds Can Have Any/All of These



And the descriptions often overlap !

Software as a Service (1/2)



- **A common problem:**

- Business software installed on a work computer cannot be used from other computers (home, mobile computers) because the EULA doesn't allow it (licensing costs)
- Remote access a possibility, but issues with uptime, security...
- Instead the software is abstracted to a *cloud application* which can be accessed anywhere via *cloud client* (e.g. Web browser)

- **Features of Software as a Service:**

- Commercial software that can be used and configured over a network, file servers and remote configuration storage, one application used by many clients, application updateability.

Software as a Service (2/2)



- Application is used as an on demand service. Often provided via the Internet
- Example: Google Apps (online office)
- Benefits to users
 - Reduce expenses: multiple computers, multiple users
 - Ease of usage: easy installation, access everywhere
- Benefits to providers
 - Easier to maintain
 - Control usage (no illegal copies)

Infrastructure as a Service



- **Components of Infrastructure as a service:**
 - **Computing hardware**
 - ✦ E.g. Client Storage Space, Processing power needs
 - **Virtualization**
 - ✦ E.g. VM Ware, VirtualBox
 - **Networking**
 - ✦ Security, communication speeds, servers
 - **Internet Access**
 - ✦ Connecting clients applications to servers anywhere
 - **Utility Computing**
 - ✦ E.g. Charging by hour, gigabyte, process load
 - **Contracts**
 - ✦ Specific service levels which must be adhered too.

Platform as a Service



- Implements the “Software Lifecycle” on the cloud.
- Common software engineering practices: client elicitation, software design, component design, implementation, testing, maintenance, data handling and documentation
- How does it work?
 - Cloud servers allow not just hosting of completed application, but applications *in progress*
 - UI design tools right inside the Web browser to use them
 - Provides testing in real situations: heavy client loads
 - Automatic integration with other data sources on the cloud
 - Tools for the developers to work efficiently with one another
 - Profit simulations

Cloud “Killer Apps”



- **Mobile and Web applications**
 - Mobile devices: low memory & computation power
- **Extensions of desktop software**
 - Matlab, Mathematica

Clouds: Heavier Than You Think



- A lot of constituent elements are necessary to make Cloud Computing work:
 - Cloud applications
 - Cloud clients
 - Cloud hardware
 - Cloud platform
 - Cloud services
 - Cloud storage

Cloud Architecture



- Heavily relies on communication and communication protocols
- Standards are implemented openly (publicly) to aid collaboration between services
- Software designers are “cloud architects”, software is integrated into the cloud system by a “cloud integrator”
- API’s extremely important
 - “Without APIs, there is no cloud computing.” – Dave Rosenberg

Role-based Cloud Computing



- **Providers**

- Responsible for creation and maintenance of the hardware infrastructure which supports cloud computing applications.

- **Developers**

- Responsible for the creation of software to be ran on a cloud computing system. Often works with providers for integration.

- **Users**

- Responsible for the consumption of cloud-computing services.

- **Vendors**

- Responsible for creation and distribution of lower-end platforms for cloud computing.



Examples

Ask yourself -
SaaS, PaaS, or IaaS?

Google Apps (1/2)



Gmail

Get custom email like
hikingfan@your-group.com.



Google Sites

Create websites and group wikis.



Google Calendar

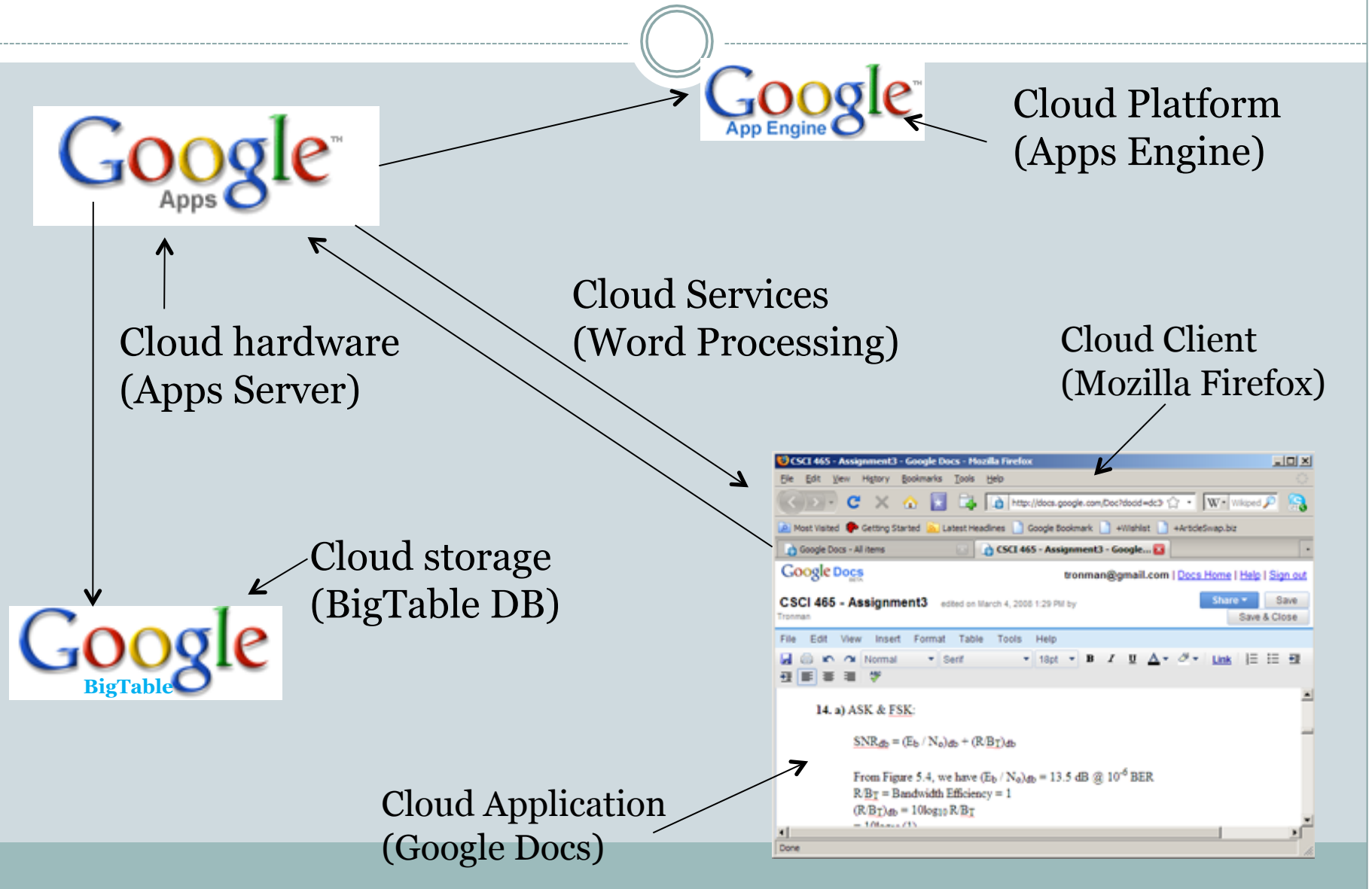
Organize your schedule and share events
with friends.












Google Docs

Share online documents, presentations, and
spreadsheets.









Google Apps (2/2)



Productivity & Collaboration Apps

-  **Zoho Writer**
Online Word Processor [Try Now](#)
-  **Zoho Sheet**
Spreadsheets. Online [Try Now](#)
-  **Zoho Show**
Online Presentation Tool [Try Now](#)
-  **Zoho Notebook**
Online Note Taker [Try Now](#)
-  **Zoho Wiki**
Easy to use, full-featured Wiki [Try Now](#)
-  **Zoho Planner**
Online Organizer [Try Now](#)
-  **Zoho Chat**
Make Group Decisions Faster [Try Now](#)
-  **Zoho Start**
Dashboard for your Documents [Try Now](#)
-  **Zoho Mail** (private beta)
Web-based Email Service [Try Now](#)

Business Apps

-  **Zoho Projects** 1 Project Free
Project Management Software [Try Now](#)
-  **Zoho CRM** 3 Users Free
On-Demand CRM Solution [Try Now](#)
-  **Zoho Invoice** 5 Invoices Free **NEW**
Online Invoicing. Quick and Easy [Try Now](#)
-  **Zoho Meeting**
Web Conferencing [Try Now](#)
-  **Zoho Creator** \$25 for 5 Users
Online Database Application [Try Now](#)
-  **Zoho DB & Reports**
Online Reporting & BI Service [Try Now](#)
-  **Zoho People** 10 Users Free **NEW**
People & Recruitment Management [Try Now](#)
-  **Zoho Business** (private beta)
Online Business Solutions [Try Now](#)

Sign In

Username:

Password:

Keep me signed in

[Forgot Password ?](#)

New User? [Sign Up for Free!](#)

Sign In using  [Google](#) or  [Yahoo](#)

Zoho CRM User: [Login Here](#)

 **Zoho Mobile** beta
WebApp for Windows Mobile & iPhone
<http://mobile.zoho.com>

[ZHO API's](#) 

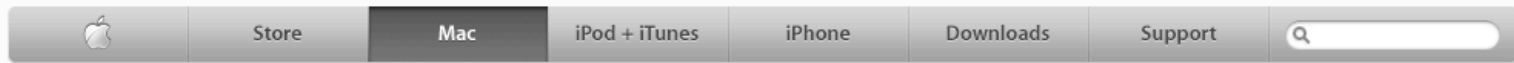
[PRESS ROOM](#) 

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[VIDEOS](#) 

- [iZoho](#)
View docs and DB apps in your iPhone
- [Zoho in Facebook](#)
Share your docs within your facebook account

MobileMe (1/4)



mobileme

What's New

Features

Tutorials

Pricing

Log In

Free Trial

Push email, push contacts, push calendar.

Everything in sync. Anywhere you are.

MobileMe is a service that pushes new email, contacts, and calendar events over the air to all your devices. So your iPhone, Mac, and PC stay in perfect sync. No docking required. And that's just one of many ways MobileMe simplifies your life.



Sign up for MobileMe
Free Trial [➔](#)



Share photos from anywhere with MobileMe Gallery.

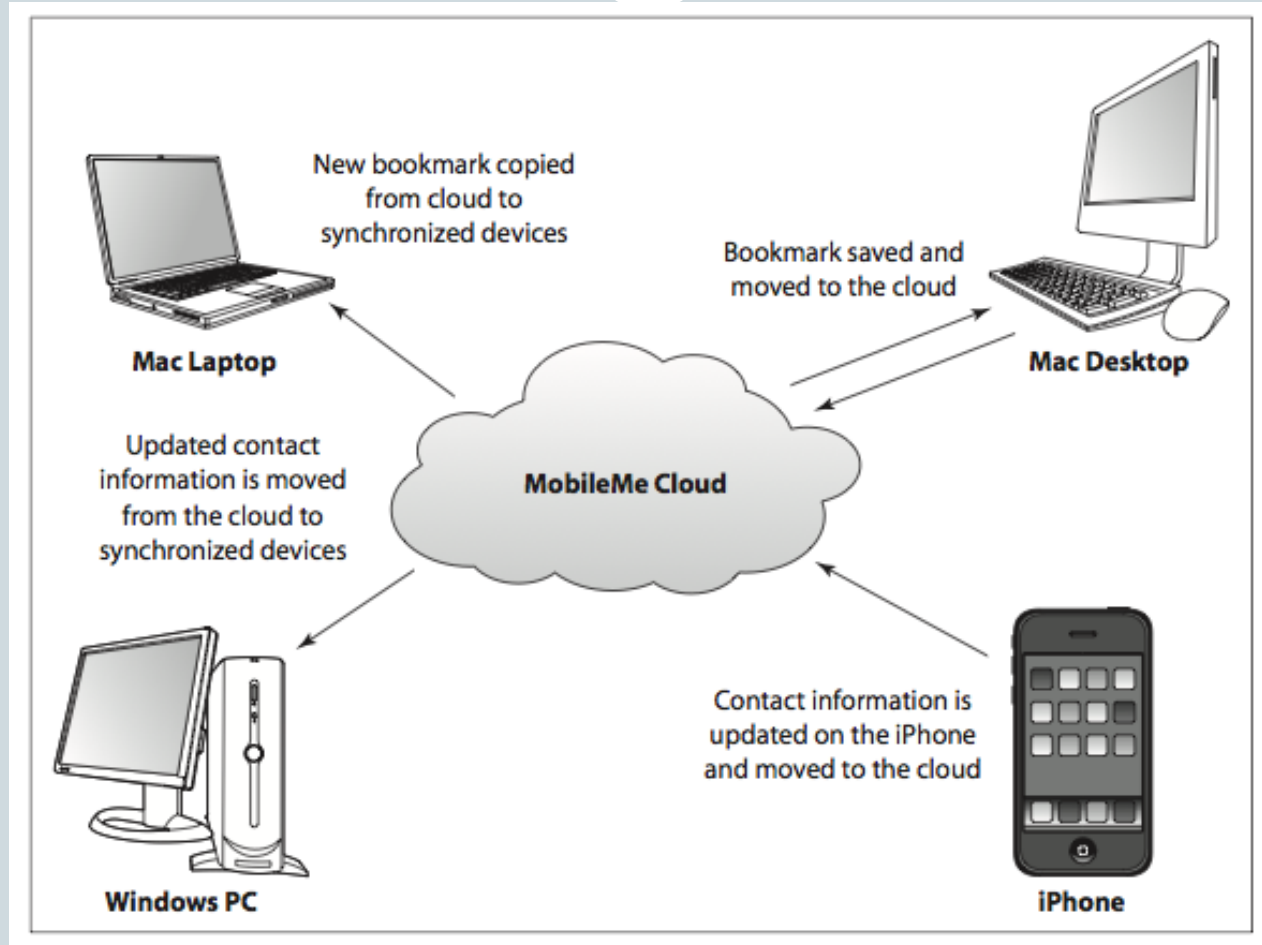


MobileMe (2/4)



- Synch information on Macs, Windows PCs, and iPhones
- Store files online using a virtual hard drive
- Text, audio, and video chat
- Publish Web sites
- Email using email applications on desktop computers or iPhones and via the MobileMe Web email application
- Manage contacts online via the MobileMe Web Contacts application
- View calendars on the Web

MobileMe (3/4)



MobileMe (4/4)



- The coolest thing about MobileMe! Worth the price IMHO!
 - Find my iPhone
 - “Turn my iPhone into a brick”

DiscCloud (1/2)



- A virtualized Mac desktop that runs in the cloud
- “Meet your desktop in the cloud .. a desktop with no boundaries and incredible flexibility. DiscCloud Service Provider edition allows your Mac to be managed by professionals, and hosted in a secure, rock solid data center”

DiscCloud (2/2)



The image displays a remote desktop environment titled "Kurt DeWitt's Screen". The primary window is "Observing 6 Computers", which shows a grid of six computer thumbnails. One thumbnail displays a yellow warning triangle. To the right, a "Server Desktop" window is open, showing a sidebar menu with options like "Wake Computers" and "Send Message". A table in the "Server Desktop" window lists computer names, test statuses, and IP addresses.

Name	Test Status	Current Status	IP Address
shawroom-right	Succeeded	Available	192.168.1.1

Below the "Observing 6 Computers" window, there are two other windows. The left one is a terminal window displaying system logs. The right one is a "System Information" window showing hardware details for a Mac OS X system, including RAM (8 GB), Processor (Intel Core i5), and Network (Ethernet).

The List Goes On... (1/2)



- **Synching**

- Yahoo Mail
- Plaxo
- Windows Live (even some support for Macs!)
- Etc.



The List Goes On... (2/2)



- **Data backup and storage**
 - Carbonite
 - Mozy
- **Security/safety**
 - LoJack

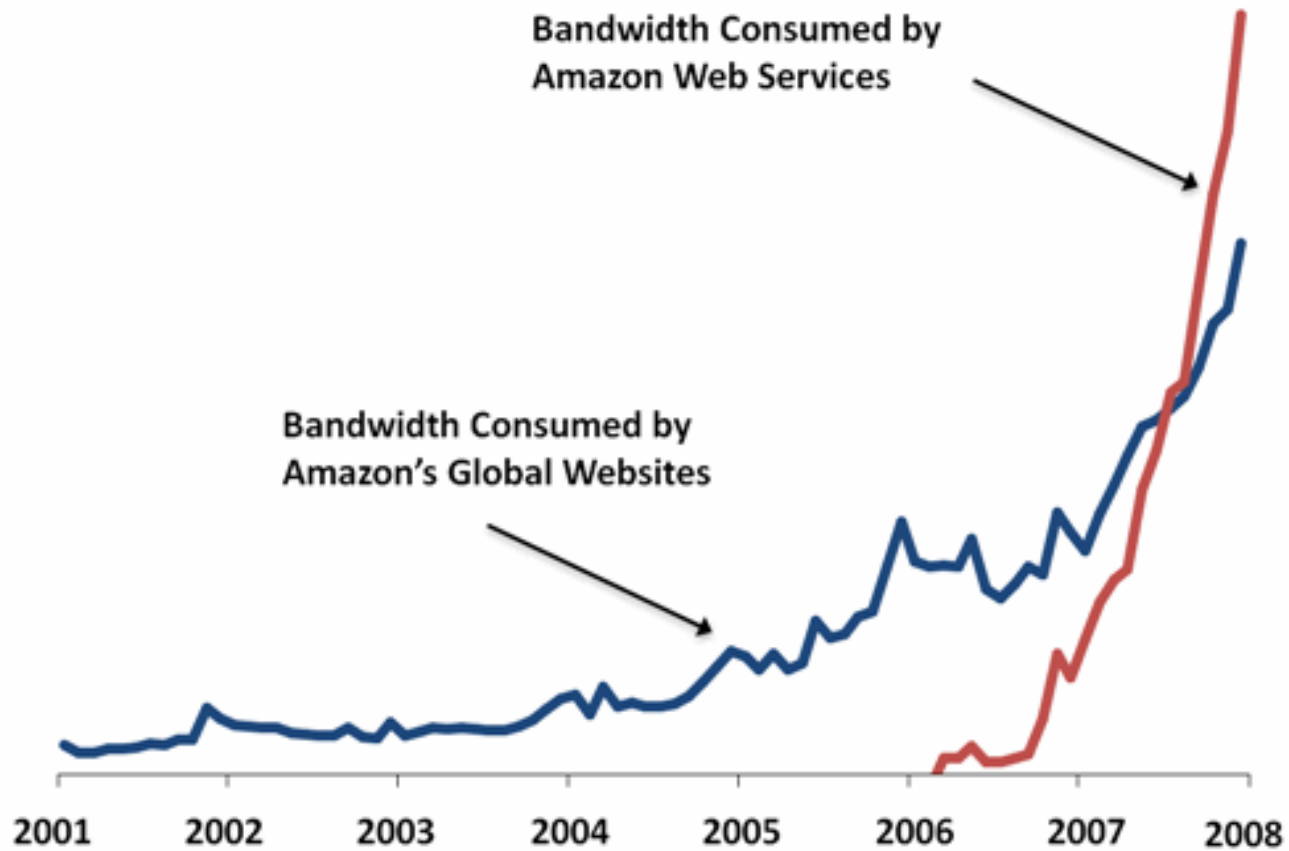


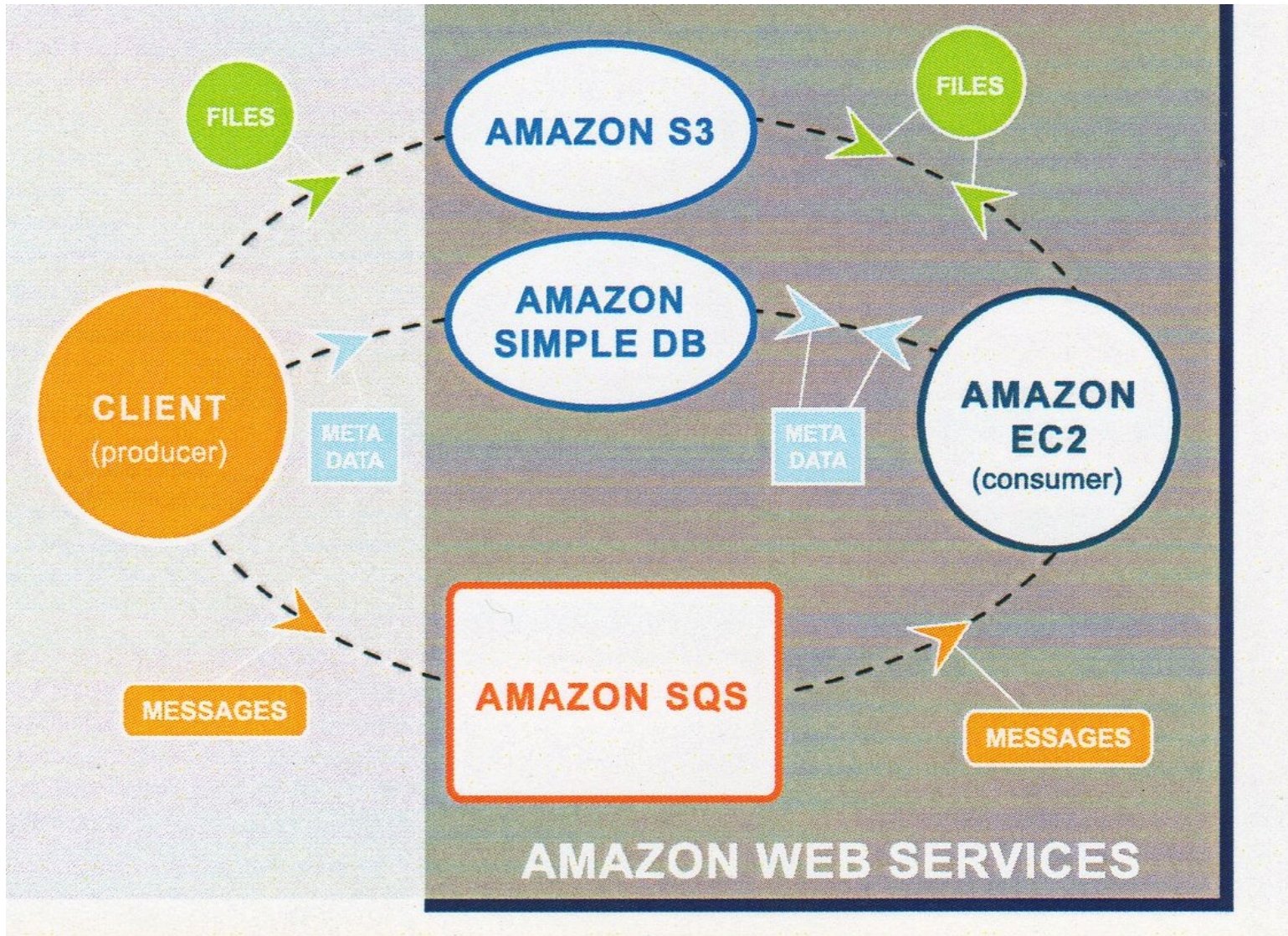
**But Cloud Computing is More Than Just
Cool Applications and Gimmicks**

Amazon EC2



- **Characteristics:**
 - **Elastic:** increase or decrease capacity *within minutes*
 - ✦ Monitor and control via EC2 APIs
 - **Completely controlled:** root access to each instances
 - **Flexible:** choose your OS, software packages...
 - ✦ Redhat, Ubuntu, Windows Server 2003,...
 - ✦ Small, large, extra large instances
 - **Reliable:** Amazon datacenters, high availability and redundancies
 - **Secure:** Web interface to configure firewall settings
- **Cost:**
 - **CPU:** small instance, \$0.10 per hour for Linux, \$0.125 per hour for Windows (1.0-1.2 GHz 2007 Opteron or 2007 Xeon processor)
 - **Bandwidth:** in \$0.10, out \$0.17 per GB
 - **Storage:** \$0.10 per GB-month, \$0.10 per 1 million I/O requests





Should You Move Into a Cloud?



- Does it really save money?

$$\text{UserHours}_{\text{cloud}} \times (\text{revenue} - \text{Cost}_{\text{cloud}}) \geq \text{UserHours}_{\text{datacenter}} \times \left(\text{revenue} - \frac{\text{Cost}_{\text{datacenter}}}{\text{Utilization}} \right)$$

- $\text{Cost}_{\text{cloud}} > \text{Cost}_{\text{datacenter}}$, balance by *Utilization*
- $\text{UserHours}_{\text{cloud}} > \text{UserHours}_{\text{datacenter}}$ (under-provisioning)
- Other factors
 - Re-implement programs
 - Move data into cloud
 - What else?
- Example:
 - Upload rate 20Mbits/sec then 500GB takes 55 hours
 - If you can process locally in less than 55 hours → moving into a cloud would not save time

EC2 Examples



- **Batch processing / MapReduce**
 - Peter Harkins at The Washington Post: 200 EC2 instances (1,407 server hours), convert 17,481 pages of Hillary Clinton's travel documents within 9 hours
 - The New York Times used 100 Amazon EC2 instances + Hadoop application to recognize 4TB of raw TIFF image into 1.1 million PDFs in 24 hours (\$240)

Ideal Cloud Computing



- Low cost for users and providers
- Independence of device and software
- Efficient utilization of all resources
- Constant, or near-constant uptime through the use of resource distribution
- Ability to continually add new users and applications by easily increasing resources when necessary
- Data is secure with policies to protect its security

How to Keep the Clouds Floating

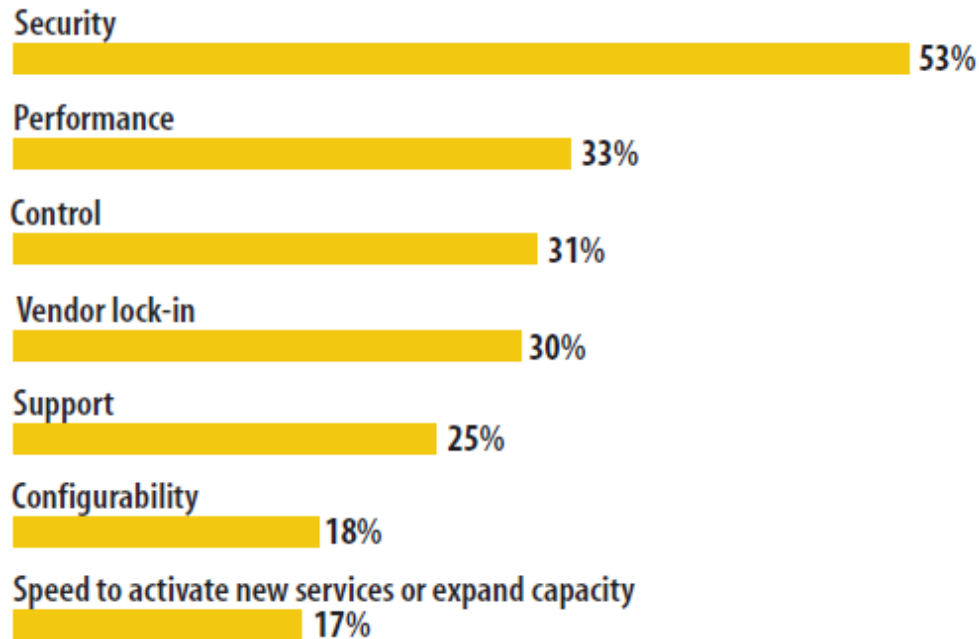


- **Cloud Computing issues**
 - Security of providers access to user data
 - Trustworthiness of providers
 - Security of data placement
 - Security of data representation
 - Recoverability of data
 - Tracking of illicit activities on the cloud
 - Long-term costs of cloud development
 - “Vendor” lock-in

Cloud Adoption Challenges



CLOUD-RELATED ISSUES THAT HAVE IT PROS CONCERNED



% indicating they're very concerned about these issues

Data: *InformationWeek Analytics* Cloud Computing Survey of 172 business technology professionals considering or using cloud services

Where is the Value?



- Much of the value is in the Virtual Machines
- What are VMs used for?
 - Server Consolidation (Fermilab)
 - Disaster recovery (commercial)
 - Component Isolation (sandboxing)
 - Hardware Independence (any OS on any Box)
 - Cluster Computing
 - ✦ E.g. Deploy a classroom environment
- Adding VM Management takes this to the “clouds”
 - Access resources on-demand
 - Isolate Users from each other
 - Schedule VM usage

Principles of an Open Cloud

The Open Cloud Manifesto (1/2)



- Cloud providers must work together to ensure that the challenges to cloud adoption (security, integration, portability, interoperability, governance/management, metering/monitoring) are addressed through open collaboration and the appropriate use of standards
- Cloud providers must not use their market position to lock customers into their particular platforms and limiting their choice of providers
- Cloud providers must use and adopt existing standards wherever appropriate. The IT industry has invest heavily in existing standards and standards organizations; there is no need to duplicate or reinvent them

Principles of an Open Cloud

The Open Cloud Manifesto (2/2)



- When new standards (or adjustments to existing standards) are needed, we must be judicious and pragmatic to avoid creating too many standards. We must ensure that standards promote innovation and do not inhibit it
- Any community effort around the open cloud should be driven by customer needs, not merely the technical needs of cloud providers, and should be tested or verified against real customer requirements
- Cloud computing standards organizations, advocacy groups, and communities should work together and stay coordinated, making sure that efforts do not conflict or overlap

The Future?



- **Application software:**
 - Cloud and client parts, disconnection tolerance
- **Infrastructure software:**
 - Resource accounting, VM awareness
- **Hardware systems:**
 - Containers, energy proportionality

Project to Study Global Impact of Cloud Computing

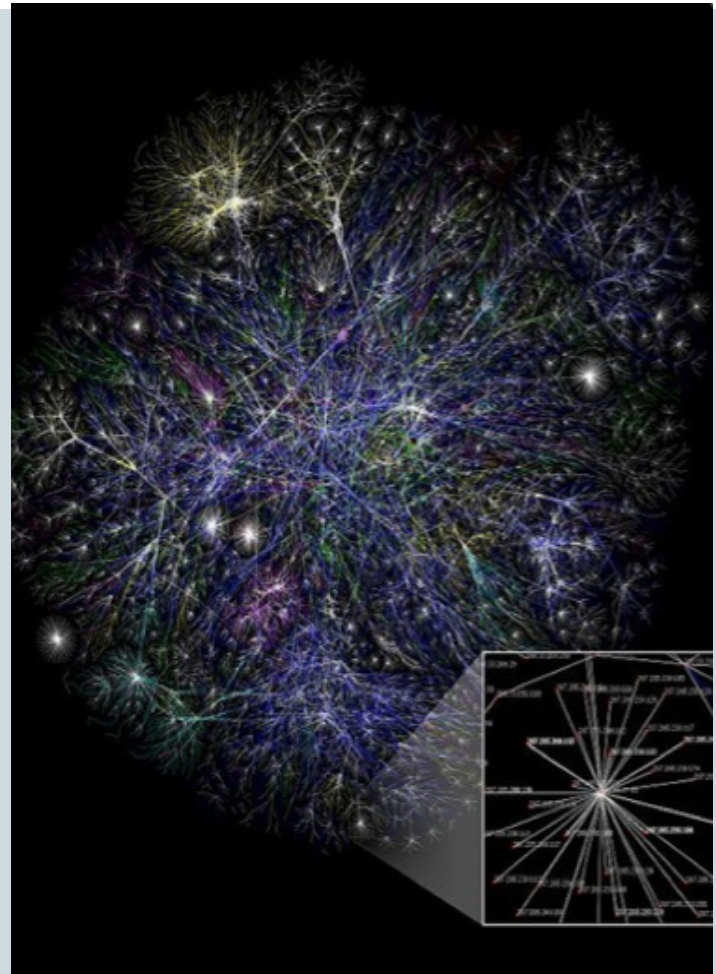


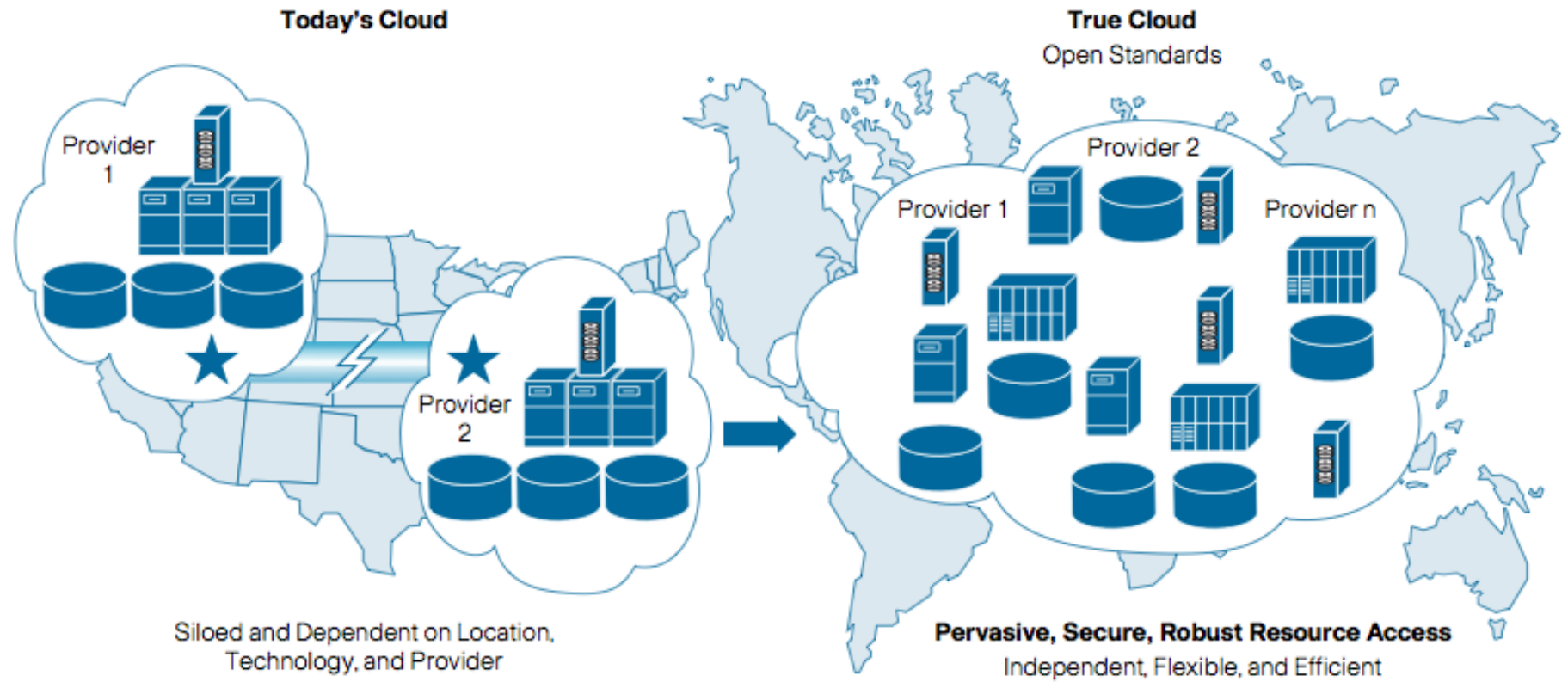
- **For Individuals:**
 - Greater access to information and collaboration
- **For Society:**
 - Developing nations may “leap frog” traditional datacenters
 - Revolutionize education
- **For Business and Economic Growth:**
 - Better decisions, better way to conduct business
 - Lower barriers of entry
 - Possibility of spurring job growth and new applications
- **What will Cloud Computing look like in 2015?**
- **Who will it benefit?**



Global Cloud of Clouds (“InterCloud”)

- Interconnected network of servers, storage, and applications
- Segmented into public and private clouds
 - For security
 - For predictability
 - For regulatory compliance
- Unified and driven by a set of protocols, software API, and services
- Open to all





(Source: Cisco Systems)

Thank You!



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